

26<sup>th</sup> International Exhibition for Equipment, Technologies, Raw Materials and Ingredients for the Food Processing Industry



# 4-8.10.2021

**EXPOCENTRE Fairgrounds, Moscow, Russia** 

Organised by



www.agroprodmash-expo.ru/en

# Equipment | Technology | Ingredients | Packaging

# AGROPRODMASH: RUSSIA'S LARGEST EXHIBITION

in the Food Industry: Equipment and Ingredients category in the following nominations

- International Recognition
- Market Coverage
- Professional Interest
- Exhibition Space



# WHY AGROPRODMASH?

**FACE-TO-FACE** contacts with CEOs and technicians of food and food processing enterprises from all over Russia and the CIS

**UNIQUE OPPORTUNITIES** to show your new products to attract new clients and network with partners

**THE BEST PLACE** to show your new products and technologies to a wide international audience

**NEW IDEAS** for business development

**NETWORKING** with leading food technology experts

**OBJECTIVE ASSESSMENT** of the Russian market of equipment and ingredients for the food processing industry





# WHAT TO SEE AT AGROPRODMASH?

Only Agroprodmash showcases equipment and machinery for the full technological cycle of food production and processing of agricultural products

Product Sectors

# **PRODUCT SECTORS**



DairyTech Dairy and cheese production



PoultryTech Poultry breeding and processing



MeatTech Equipment for meat processing and sausage making. Slaughtering equipment and preliminary meat processing



DrinkTech Equipment and technology for beverage production



### Fish Technology Fish and seafood processing. Fish-breeding













\*

**FruitMash** Fruit and vegetables processing. Canning equipment







Refrigeration
Refrigeration equipment.
Refrigeration equipment. Ventilation and A/C systems
ventilation and i v o oyotemo









Recycling

#### Ċ

Food Technology Basic food technology. Processing of raw materials. Food production. End-to-end engineering solutions



#### **Automation Solutions**



Complect Components, machinery and materials for food production

Î

Construction and reconstruction of food processing facilities

Leasing, credits and investments

in the agriculture industry



Packaging Packaging equipment and materials. Portioning, bottling, labeling equipment



Bottlina Equipment and technology for production and bottling of liquid and viscous food and beverages

Weighing & Measuring Equipment



Ö

Loaistics Warehouse equipment. Logistics. Transport





**Regions of Russia** Russian regional group stands and pavilions







**Food Safety** Food safety and quality control



#### **EXHIBITORS**

Leading Russian and foreign manufacturers and suppliers of production equipment, components, raw materials and ingredients for the food processing industry



# HIGH ROI Loyalty from industry insiders

82%

88%

**Recommend Prodexpo to** their partners and peers

Plan to come back next year

Expect positive results after the show

Year after year Prodexpo<br/>helps its exhibitors67% Participate<br/>annually

High ROI for exhibitors 87% Met objectives

#Smarti

Q www.agroprodmash-expo.ru/en

NY America Bay ----

### FEEDBACK

#### Pier Paolo Celeste, Director of Moscow branch of ICE (Italian Institute for Foreign Trade), Head of ICE branches in Russia, Armenia and Belarus:

- Agroprodmash is a very important trade show for us. We participated in it many years ago and now Italian companies come back with great pleasure. Russia becomes more and more industrialized and developed country. We would like to be around it at this time.

#### Evgeniy Golovushkin, Head of International Cooperation Department at the Center for Export Support of the Krasnodar Administration:

- We should note the activity. The business is going on. People show their readiness for cooperation. This is our first exhibition. For us, participation in it is a useful experience. We hope that next year everything will be resolved successfully and more participants will come to the exhibition. We are very interested in it, because our main task as a subject of the export support structure is to promote our products abroad. We will take part in the next exhibition.

Exhibitor feedback

Sofia Chugunova, Head of Sales Division, Department of Meat Technologies at OMEGA Group:

 Agroprodmash is a landmark event in our industry, the exhibition that our customers are waiting for. This is a great platform for negotiations, where we can communicate in an informal atmosphere, exchange information. We are happy that the exhibition is held, for which we are grateful to the organisers. This year has shown how important it is for us to be in direct contact with our customers.

#### Visitor feedback

More than 90 reports were made about Agroprodmash 2020, including interviews, videos from the stands and demonstrations of equipment in action

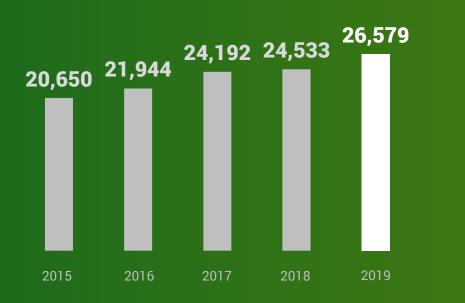
FOSS

### Gennady Myndru, Director General at DLG RUS 000:

- At the Germany group stands we see those German companies that have already managed to settle in the Russian market and mobilise their employees and partners to participate in this exhibition, which has not lost its attractiveness despite the difficulties caused by the pandemic. The collective exposition is an instrument of the German state to support its export. Next year, the German exposition will at least reach the size of the last year, or even increase, considering what was missed this year due to the situation with the coronavirus. We look forward positively.

### VISITORS

#### Year-on-year increase in visitors\*



\* Source: official event audit \*\* Source: Romir

# WHO ARE OUR VISITORS?

#### **Geography\*\***

74 countries 85 Russian regions

81%

#### **Qualified visitors**

**Technologists and engineers** 

Owners and CEOs of food processing enterprises Sales and business development executives

32%

31%

**15%** <sup>M</sup>

4%

Managers

Researchers and students

### **VISITORS**

#### **Unique target** audience

Newcomers to Agroprodmash in 2019. Every year the show welcomes more than 10,000 new visitors

Attend exclusively Agroprodmash. You will not meet these people at other shows

### **High ROI for visitors**

**69% 86%** 

of their visit

Plan to make purchases as a results

Met objectives and consider their visit a success

92%

Would recommend Agroprodmash to their colleagues and peers



- Equipment 41
- Ingredients 14
- **Raw materials** 8
- 3 **Ready products**
- 3 Other
- 31 None

# VISITORS BY INDUSTRY SECTORS,%

- 51 Production of foodstuffs and beverages
- Agriculture; production/supply of raw materials and agricultural products
- **14** Manufacture/supply of equipment, components
- 2 Equipment setup, mounting, servicing
- **4** Production/supply of ingredients, additives, spices
- **4** Wholesale / retail of foodstuffs and beverages
- 2 HoReCa, catering
- 2 R&D
- **2** Transportation, storage
- **2** Bottling, filling, prepackaging, packaging
- 2 Education, professional training, retraining

# VISITOR INTERESTS,

#### number of people

21,874	Packaging equipment and materials
13,201	Ingredients, additives, spices. Formulas, recipes, technologies
10,229	Food production equipment
8,955	Production automation. Integrated engineering solutions
8,015	Food safety. Quality control. Sanitation and hygiene
7,133	Test, laboratory and weighing equipment
6,188	Refrigeration and air-conditioning equipment
6,088	Bottling and beverage production equipment
4,485	Slaughtering equipment, preliminary meat processing
3,966	Logistics, storage
3,665	Components, machinery and materials for food industry equipment
2,926	R&D
2,435	Recycling and waste management
2,097	Construction and reconstruction of food processing facilities

### **EVENT PROGRAMME**

40+ events 90+ speakers

3,000+ delegates

Discussing relevant issues with representatives of business and authorities



#### Identifying market trends

#### Meetings Consultations

#### Career enhancement

# TAKE PART IN AGROPRODMASH TO



Expand sales territory (Russia + EEU countries)

Solidify your position

Generate new clients Increase sales Meet industry leaders Gain important knowledge and exchange experience

# Join us at Agroprodmash!





Organised by ☆ EXPOCENTRE

Supported by

Under auspices of

Contacts

Ms. Tatyana Piskareva, Exhibition Director

+7 (499) 795-27-96 / 29-89 / 38-49 / 41-25 / 41-26 / 26-46

apm@expocentr.ru

#### **Book a stand**

دالم