

# OBUV'



# SOUND MIR KOZHI



20-23 APRIL 2021



18-21 OCTOBER 2021

Organised by





Participation of Italian companies officially supported by



Supported by



# **OBUV. MIR KOZHI: FASHION MEETS BUSINESS**



The major b2b trade show of shoes and leather goods in Russia and the Commonwealth of Independent States



Twice a year

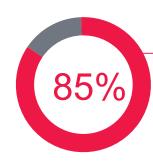


**400+ brands:** both industry leaders and new names



5 exhibition halls, about 12,000 sq m of total exhibition space





### Foreign exhibitors



Spain





























# **ITALIAN SHOWCASE**





Italian manufacturers are positive that Obuv. Mir Kozhi is their main promotion tool and gateway to the Russian market.













# **PRODUCT SECTORS**



### **Shoes**

- Ladies' footwear
- Men's footwear
- Children's footwear
- Home and leisure shoes
- Sports shoes
- Shoe and leather care products, leather materials



## **Leather Products**

- Bags, briefcases, folders
- Wallets, purses
- Suitcases
- Gloves, belts, umbrellas
- Outdoor clothes

# **VISITORS\***

#### Only professionals:

More than 12,000 professional visitors come to Obuv. Mir Kozhi every year. They represent 79 Russian regions and 33 countries.





7%

Visitors from other countries

33%

Visitors from Russian regions

#### Retail chains

































# **VISITORS\***



#### Profile, %



## Industry sector, %



86% of the visitors sign contracts at the show floor

75% of the professional visitors attend Obuv. Mir Kozhi exclusively

## **SUPPORTING EVENTS**



- Workshops on footwear labelling
- Master classes on sales development and effective promotion
- The SHOES DESIGN Festival of Young Designers (organised by the Kosygin Moscow State University of Design and Technology and EXPOCENTRE AO)
- Workshops on trends of the coming season
- Market reviews and forecasts from recognised industry experts
- Business training: digital technologies and online sales
- Leather Fashion Trends Area





# IF YOUR TARGET IS TO



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enter the Russian market



occupy a new niche



expand your network of contacts



get high ROI



meet new clients



exhibit alongside major companies



grow your business







# STAND CONSTRUCTION INFORMATION

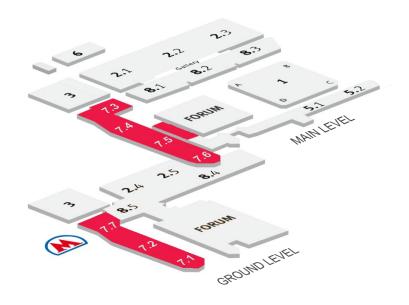


### Exhibits grouped by category

**Shoes:** Pavilion No.7 (Halls 3, 4, 5, 6)

Leather products and accessories: Pavilion No.7 (Hall 2)

Shell-scheme stand		4-11	12-17	18-24	25-31	32-45
Entrance door		no	1	1	1	1
Storage room with folding door	sq m	no	1	1	1	1
Stand lighting: 1 spot per each 2 sq m	pcs	3-5	6-8	9-12	13-15	16-22
Triple plug socket 2 kW	pcs	1	1	1	1	2
Cupboard	pcs	1	1	1	1	1
Table: d 0.7 m; 0.7 x 0.7 m; 1.2 x 0.7 m (optional)	pcs	1	1	1	1	2
Soft chair	pcs	3	4	6	6	8
Waste basket	pcs	1	1	1	2	2
Coat rack	pcs	1	1	1	2	2



#### Single style stands:

- Height 2.5 m
- False arch
- Wall panels: Ice Chips plexiglas
- Grey carpet
- Oracle film

# **PHOTO REPORT**



























# JOIN US AT OBUV. MIR KOZHI 2021 AT EXPOCENTRE FAIRGROUNDS!





#### **EXPOCENTRE AO**

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