Your gateway to the Russian market













PHOTONICS WORLD OF LASERS AND OPTICS

16TH INTERNATIONAL EXHIBITION FOR LASER, OPTICAL AND OPTOELECTRONIC TECHNOLOGIES

29 March - 1 April 2022

www.photonics-expo.ru/en

Organised by





PHOTONICS -Russia's best trade show for optics and lasers According to Russian National Exhibition Rating www.exporating.ru **PHOTONICS** exhibition: the important part of your marketing mix **Product sectors** Cover all major fields of photonics: laser radiation sources, components, optical materials and elements, components and systems, fibre optics, a variety of laser equipment for material processing, measurement, artificial vision, optoelectronics and nanophotonics, photoelectronics and much more More product sectors

PHOTONICS 2021 results



2,351 sq. m. of exhibition space with new developments and equipment

155 companies

10 countries

5,808 visits

46

Yuri Mikhailov, Chairman of the Scientific and Technical Council of the Military-Industrial Commission of the Russian Federation and Deputy Chairman of the Board of the Military-Industrial Commission of the Russian Federation

"The exhibition shows that the development of this scientific and technical field in the country continues apace, and the figures for the participation of enterprises, organisations, countries proves that interest in the exhibition continues to be sustained".



Photonics 2021 overview video





Exhibitors are the key laser and optics market participants



155 companies

from 10 countries



Exhibitors included

Bühler Leybold Optics, Mazak, Mitutoyo, Oxapa GmbH, Rosendahl Nextrom Oy, Trotec Laser GmbH, VM-TIM GmbH, IZOVAC Technologies, IRE-Polus (IPG Photonics), Laser Components, Laser Centre, Lasery i Apparatura (Lasers and Hardware), Lassard, Inject RME, OKB Bulat, the Perm Scientific-Industrial Instrument Making Company, SOLAR LS, Shvabe Holding, Elektrosteklo, EssentOptics

Newcomers

Conetech Ltd, Micro-Hybrid Electronic GmbH, Aivok, Alexandra-Plus, Biznes-Logistica, Crystal T, Crystal Optics, Crystals of Siberia, LaserBee, LaserLink-S, Megatools, Allready, Technokauf, Juventa, etc.

Universities and research institutes

The Bauman Moscow State Technical University, the Tomsk State University of Control Systems and Radioelectronics, the ITMO University, Dukhov Automatics Research Institute, the Russian Metrological Institute of Technical Physics and Radio Engineering , the Russian Research Institute for Optical and Physical Measurements, the Stelmakh Polus Research Institute , Semiconductor Instrumentation Research Institute, LUCH SRI SIA and others





PHOTONICS – Russia's most attended laser and optics event



Republic of Korea

Russia

Slovenia

Switzerland

Sweden

Tajikistan

the USA

the UK

5,808 professional visitors from **22** countries,

70 regions and 225 cities of Russia



Only target audience

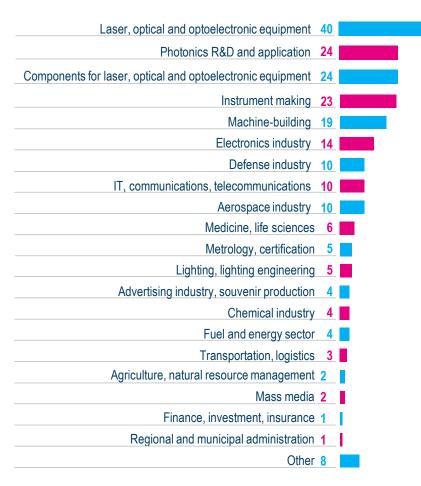


of visitors found the products (solutions) they were interested in at the exhibition



of visitors attend the Photonics exhibition only, another 40% attend no more than one trade show per year in the field of lasers and optics







Source: visitor questionnaires www.photonics-expo.ru/en



Visitor profile, %*

- 20 Engineer / technologist / designer
- CEO / Head of organisation
- Head of department
- 12 Specialist
- 10 Researcher
- 10 Student
- Deputy Head of organisation
- Technical Director / Chief Engineer / Chief Designer
- Head of division / department

Maximum target audience

Visitor preferences, %**

- 57 Laser radiation sources and components
- **44** Optical materials and technologies
- 42 Optical elements, components and systems
- Laser equipment for cutting, welding, marking and other types of processing
- 32 Fiber optic equipment
- 32 Laser and optical test equipment
- 28 Optoelectronics, nanophotonics
- **26** Equipment for artificial vision, sensors, detectors
- 23 Research equipment
- 17 Night vision equipment, optic and laser sights
- 17 Photoelectronics, solar energy
- 17 Optical systems for data logging, storage and transmission
- Light emitting diodes, lighting engineering, illuminating and lighting systems
- 12 Biomedical equipment based on photonic technologies
- 12 Laser and optical security equipment
- 11 Hologram equipment and materials
- 11 Innovation centres, technology transfer centres
- 10 Laser technologies in advertising, production of gifts
- 10 Servicing of laser and optical equipment
- 10 Displays, equipment for light show
- 9 Training, information support
- 6 Agrophotonics (photonics technology in agriculture)



43%

of visitors
plan to make
purchases
after the
exhibition



^{*} Source: visitor questionnaires

^{**} Multiple replies are possible



Topical industry conference programme

Events with representatives from key laser and optical organisations

26 events: conferences, panels, presentations and workshops

over 160 reports on different fields of photonics and its application

Organised by

Events include:

- Meeting of the Expert Council on Photonics at the State Duma Commission on Legal Support for Development of the Defense Industrial Sector of Russia
- Open joint meeting of the Council of the Laser Association, the Secretariat of the Russian Technology Platform on Innovative Laser, Optical and Optoelectronic Technologies -Photonics, and the Board of Founders of the Eurasian Photonics Technology Platform
- Photonics in Agriculture and Environmental Management
- Open Training for WorldSkills Russia Laser Technology Team of the Future Skills Block

Full conference programme





Laser Association

of visitors 61% participated in one or more of the conference programme events *





Feedback from PHOTONICS 2021 participants





Nikita Pikhtin,

Head of Centre of Nanoheterostructure Physics, Laboratory Manager in the loffe Physical-Technical Institute, Saint-Petersburg

"Our Physical-Technical Institute is a regular exhibitor at the Photonics exhibition. For more than 10 years, we have been demonstrating our developments in the field of semiconductor nanoheterostructures here. People come to us with interesting proposals and, what is more important, there are few outside visitors. It is much more interesting and useful to communicate with people who clearly understand exactly what they need - the conversation immediately becomes meaningful. And quite often such contacts later develop into specific contracts. This year we had a lot of visitors at our stand - to be honest, we did not expect that and we did not bring all the samples for demonstration. Next year, with this in mind, we will try to equip a full-fledged stand and show our exhibits more widely".



Alexander Yurkin,

Director of Crystals of Siberia, Novosibirsk

"It's a community where the whole 'photonics' crowd gathers, where you can just talk live with people. All modern means of communication don't offer the same opportunities as face-to-face communication. All the more so because we are discussing quite complicated things here. After all our laser and optical industry is tuned to solve non-standard tasks. And non-standard tasks need non-standard equipment. And this is a great opportunity to talk about it.

I have already made up my mind to participate in all future Photonics exhibitions. This trip convinced me of it - the money spent will pay off. It is necessary to participate, it is necessary to network. This is an important and necessary business".



Vyacheslav Barantsev,

Head of Photonics in the Center of the National Technologic Initiative, Perm

"Here we can meet with colleagues with whom we don't always have the opportunity to communicate in person due to our geographical remoteness and the time difference. We are in the middle of the country: Moscow and St. Petersburg are on one side, Novosibirsk, Tomsk and Vladivostok - on the other. At the exhibition, we all get together and are on the same page, we have the opportunity to share successes and problems, make some new connections and record the agreements made over the phone. Even just looking into each other's eyes in person makes further interaction much easier. A lot of useful meetings take place at our stand".



Anna Tsygantsova,

Deputy Director General, Lasers and Apparatus TM, Moscow, Zelenograd

"Until recently, we were pondering whether to continue participating in this exhibition or to start investing in some other format, to hold some events at home. But the way the current exhibition is going, we have come to the firm conviction that we should definitely take part in Photonics.

This year, in addition to our regular customers, we have also had some visitors who we have not met before, and some of the old ones have new tasks".



PHOTONICS 2021 exhibitors



These companies have evaluated the effectiveness of their participation in Photonics 2021 and have already signed contracts to participate in Photonics 2022

- Buhler AG (Switzerland)
- FRT GmbH (Germany)
- HAMAMATSU (Sweden)
- Hangzhou Freqcontrol Electronic Technology Ltd. (China)
- Rosendahl Nextrom GmbH (Austria)
- Shanghai SICCAS High Technology Corporation (China)
- Unilaser (theUSA)
- Avesta-Project OOO (Russia)
- Azimuth Photonics (Russia)
- BIC-Inform OOO (Russia)
- OKB BULAT (Russia)
- Vicon (Russia)
- VNIIOFI (Russia)
- IRE-Polus (Russia)
- CameralQ OOO(Russia)
- Kugel OOO (Russia)
- LazerBee OOO (Russia)
- Lasercut Trading House (Russia)
- Laser Components (Russia)
- Laser Center (Russia)

- Lasers and Apparatus (Russia)
- Laserform OOO (Russia)
- Lassard OOO (Russia)
- LLS 000 (Russia)
- Macro Group (Russia)
- NPK MacroOptika (Russia)
- Nolatech (Russia)
- NPK Fotonika (Russia)
- Applied Mechanics (Russia)
- Rostox-N (Russia)
- Smorgon Plant of Optical Machine-Tool Building (Belarus)
- SOLAR LS (Belarus)
- Special Systems. Photonics (Russia)
- OKB Spectr (Russia)
- Tidex (Russia)
- Uranium Scientific and Production Company (Russia)
- Sharplase (Russia)
- Elektrosteklo (Russia)
- EssentOptics OOO (Belarus)
- YE Photonics (Russia)



Join us at PHOTONICS 2022!



Exhibition team

We will advise you on how to choose the best participation option to suit your objectives and budget.

Feel free to contact us!



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