

EXPOCENTRE Fairgrounds, Moscow, Russia



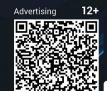
# Mir Stekla



PRODUCTION • PROCESSING • APPLICATION



23rd International Exhibition for Glass Products, Manufacturing, Processing and Finishing Technology

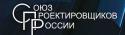


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### MIR STEKLA

#### Russia's largest trade show in the glass industry





# **Sergey Katyrin, President of the Russian Chamber of Commerce and Industry**

"The glass industry is related to many different sectors of economy. It plays an important role in key industry sectors. One cannot imagine the modern architecture and construction without advanced glass materials."



# Efim Basin, Chairman of the Russian Chamber of Commerce and Industry Committee on Entrepreneurship in the Construction Sector

The Mir Stekla 2021 exhibition and the Forum on Translucent Structures. Windows. Facades. Doors 2021 are intended not only to reveal the content of promising architectural, construction, design and technological solutions, but also, above all, to indicate new ways of strengthening cooperation between glass industry enterprises, manufacturers of translucent structures, builders, designers, architects, public authorities, unions and associations, Russian and foreign experts who form the industrial policy in the construction industry."



#### Petr Sychev, Chairman of the Glass Union Presidium

"Today we are all facing the challenge of rebuilding the industry, which makes Mir Stekla all the more relevant. The show is traditionally attended by a wide range of professionals looking for high-quality glass products, high-performance equipment for glass production and processing, and innovative technological solutions. I am positive that Mir Stekla 2021 will help restore, strengthen and expand business contacts, and establish supply and sales channels."

#### Facts & Figures\*

**95** exhibitors from **14** countries

5,160 visits by industry professionals from29 countries

**12,270** sq m of exhibition space

# PRODUCT SECTORS





**Glass production** 



Scientific research, design engineering



**Glass processing** and finishing equipment and technologies



**Glass storage** and transportation



**Glass products** 



Associations, professional organizations



Tools, auxiliary equipment



Art and decorative glass, stained glass. Art Glass salon



**Measurement, testing** and control equipment





# **EXHIBITORS**

Leading Russian and foreign manufacturers and suppliers of equipment, technologies, services for the glass industry as well as finished glass products for construction, food, medical and other industries.





















































































































































Would recommend their peers and partners to take part in Mir Stekla



Announced their plans to take part in Mir Stekla 2022 before the 2021 edition was over



Regular exhibitors

#### Mir Stekla 2021 welcomed 19 newcomers

One of them was a new Belarusian Glass Company, which includes four glassworks:

- Gomelglass (heat polished large format flat glass)
- **Grodno Glassworks** (wide-necked clear glass containers and narrow-necked containers)
- Neman Glassworks (mineral wool and crystal)
- Belmedsteklo (medical glassware)

# EXHIBITOR FEEDBACK





#### Mark Molchanov, Sales Head at SKYTECH

We have been taking part in Mir Stekla since 2006. We try not to miss this annual event. This year we present two types of equipment for large format printing and automatic glass cutting. The exhibition is active. There are lots of visitors. They come from a variety of regions. Our stand has been visited by representatives of Penza, Moscow, and St. Petersburg. We have been pleased to see potential buyers from Belarus and Kazakhstan.



# Francesco Pensabene, Director at the Italian Trade Agency (ICE) Moscow Office

We have decided to take part in Mir Stekla because we believed we needed a fresh start. There is no doubt that Russia is our primary market. The glass processing machinery sector is crucial to the development of Italian trade on this market. So we could not miss an opportunity to be here. Not so many Italian companies have come here this time, but these are really strong companies. We view the participation in this exhibition as a perfect chance to enter the market.



#### Rahul Munshi, Development Director at Shamvik Glasstech

We are very glad to meet both our old

and new clients here. We also meet representatives of glass enterprises, and we are ready to develop relations with them. We are happy to be here and expand our business. The perfect relations between our countries create a vast potential for cooperation.



#### Mikhail Krengel, founder of YUTA

We have been participating in Mir Stekla since 2000. We are happy that the exhibition has taken place this year despite the pandemic. We are very grateful to EXPOCENTRE! We are expecting to receive a great number of clients, because people have missed one another and they need new information and new equipment. At this year's exhibition, we present a Russianmade triplex and glass laminating furnace. The entire range of Italian products is also available at our stand. We can see that the market is alive. It has not gone anywhere. The exhibition has become very professional. It draws professionals. We are thankful to EXPOCENTRE for finding an opportunity to hold the exhibition at such a difficult moment. We have been participating in the exhibition every year and we will be glad to be back in 2022.

#### Erdal Yalcin, Executive Director at Ritservice

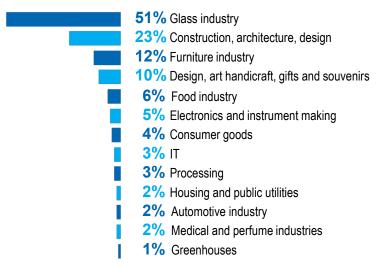
This year is very positive for us. We are headed in the right direction. We had three or four times more visitors on the second day of the exhibition, compared to yesterday. We have achieved some results today: we have sold a number of machines. All acquaintances gather together in one place during such annual events. Everyone is happy. I wish all exhibitors to be successful in their business.

# **VISITORS**

#### Reach a unique consumer audience

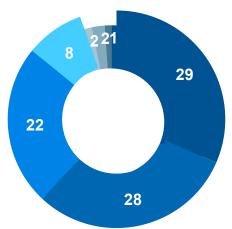
# A.M. A STEK

#### **Industry sectors**



#### Job title

29% CEO / business owner
28% Head of division
22% Manager / specialist
8% Engineer / technologist
2% Designer
2% Architect



#### **Origin of visitors**

29 countries

**80** Russian regions

**441** Russian cities

**58%** CEOs and business owners

**71%** visitors from Russian regions and other countries

**85%** have buying authority

1% Project designer

# VISITOR INTERESTS



#### Participation in Mir Stekla is face-to-face networking with major customers

































































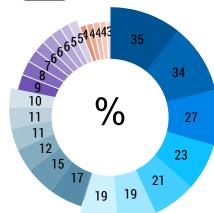












- 35 Equipment, instruments and technologies for glass processing
- 34 Equipment, instruments and technologies for glass making
- Architectural and window glass
- Double glazing, windows, doors, facades
- Raw materials for glass making
- Components for translucent structures: fittings, sealants, frames, films
- Glass interior design: furniture, mirrors, decorative panels
- Architectural projects and solutions
- 15 Innovations
- 12 Tools, auxiliary equipment
- Packaging
- Paints, enamels, decoration materials
- 10 Food glass containers

- ArtGlass Salon: art glass, stained glass
- Test equipment
- Technical glass
- Glass transportation and storage
- Glass for solar energy
- Medical glass
- Automotive glass, tinting
- Industrial safety, ecology
- Foamed concrete blocks, glass fibres, glass blocks
- Greenhouses, glazing materials
- Software
- Recycling, glass waste recycling
- Other

#### Be the focus of attention of the Mir Stekla visitors

# SUPPORTING EVENTS

# Mir Stekla features conferences, workshops and panels on relevant topics and key industry issues





Answers to the most relevant industry issues



Exchange of information and expertise



Networking with market leaders and experts

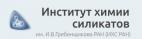
#### **Organised by**











#### **Events**

- Investments and Innovations in the Glass Industry
- Glass Business Development Tools Through the Lens of Analytics
- · Modern Glass Materials
- Translucent Structures. Windows, Facades, Doors
- Safe Glazing

- Introducing the Results of Basic Research into Production. Interaction of research organisations with educational institutions and enterprises of the industry. Training of highly qualified personnel for the glass industry
- The Voluntary Certification System for Glass, Translucent Structures and Protective Equipment
- Recycling and Re-use of Glass Waste





Meet your new clients at Mir Stekla 2022!

Book a stand www.mirstekla-expo.ru/en



#### **Event Management**

Phone: +7 (499) 795-26-57, 795-39-97 Email: re@expocentr.ru, ars@expocentr.ru

#### Venue

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