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## Time-tested success



1994

Mir Detstva was launched. The next edition took place two years later. In 1996 the decision was taken to hold the show annually.

1998

The Russian Union of Exhibitions and Fairs (RUEF) awarded Mir Detstva with its label for the high professional level of organisation and significant contribution to the expansion of foreign economic relations.

1999

Winner of the Golden Bear National Award for Goods and Services for Children

2004

The Global Association of the Exhibition Industry (UFI) awarded its label to Mir Detstva.

2016-2017

According to the results of the Russian National Exhibition Rating in 2016-2017, Mir Detstva was recognised as the Russia's best exhibition in the Goods for Children category.

2020-2023 Strengthening the conference programme with more than 40 major events: conferences, masterclasses, workshops, competitions, discussions, the Russian Trade Forum, the Purchasing Centre for Retail Chains™ and much more

According to the majority
of Russian and foreign
exhibitors, Mir Detstva is
the most popular platform
for the presentation of new
products and effective
business dialogue in the
children's industry





# **Product sectors**





Goods for newborns and babies



School supplies



Games, toys, hobby supplies



Supplementary education for children



Creativity and design, stationery



Children's furniture, furniture and equipment for pre-schools



Licensed goods for children



Sports products and multifunctional equipment for playgrounds



Licensors/right holders, trade mark and brand owners



Christmas and New Year supplies











www.mirdetstva-expo.ru/en





14,900+

visits\* from 36 countries and 87 Russian regions

14,200 sq m

floor space

568

**exhibitors** 



Mir Detstva is the largest B2B exhibition and congress in the children's goods industry in Russia, Eastern Europe and the CIS, bringing together professionals who produce and purchase quality products.

Mir Detstva 2023 was a great success, as evidenced by both exhibitors and visitors, who came from more than 36 countries and 87 regions of Russia.







## Welcome addresses





#### Ekaterina Priezzheva

Deputy Minister of Industry and Trade of the Russian Federation

"The children's goods industry has successfully undergone a serious transformation in a record time, largely thanks to the professionalism of our manufacturers. For my part, I would like to express my sincere gratitude to the companies that successfully respond to market changes, retain their teams, find new markets and ultimately work for our future for the sake of our children.

"There is no doubt that such major shows of the children's goods and clothing industry as Mir Detstva and CJF – Child and Junior Fashion play a huge role in this situation, allowing the leading market players to promptly exchange experience, build development strategies, and look for new partners."



Sergey Katyrin

President of the Chamber of Industry and Trade of the Russian Federation

"For many years, exhibitions for the children's goods industry at EXPOCENTRE Fairgrounds have retained the status of the largest industry events, effective platforms for the display of new products and effective networking between leading manufacturers and suppliers of various products for children. Trade shows allow industry representatives to find new business partners, gain important information on the main trends in the children's market, and discuss relevant issues of supporting and stimulating their production with government representatives and leading industry experts. They also have a positive impact on the harmonisation of supply and demand and on the process of saturating the domestic market with quality products for children and teenagers."



## Welcome addresses





#### Tatiana Butskaya

First Deputy Chair at the Russian State Duma Committee on Issues of Family, Women and Children, Chair at the Board of the Council of Mothers, Expert at the All-Russia People's Front

"I am happy to welcome you at EXPOCENTRE Fairgrounds. Mir Detstva and CJF – Child and Junior Fashion. Autumn have become a tradition and provide excellent opportunities to present high quality, safe, modern and beautiful products for children. More and more of them are becoming Russian made."



#### Alexey Fursin

Acting Head at the Department of Entrepreneurship and Innovative Development of the City of Moscow

"Over the years, these events have rightfully earned wide recognition of manufacturers from Russia, the CIS countries and other friendly states. I am glad that this year more than 200 Moscow companies will take part in the exhibitions. Almost half of them are participants of our programme to support local brands called Made in Moscow. I am positive that the exhibitions will allow the business community not only to discuss relevant issues of the industry development, but also to conclude new mutually beneficial contracts, increasing the competitive advantages of Russian manufacturers."





# Conference programme

**40+** major events

were held within a rich joint conference programme of Mir Detstva 2023 and CJF – Child and Junior Fashion 2023. Autumn with participation of the industry's leading experts

The conference programme was organised in offline and hybrid formats to ensure a wide coverage of foreign and regional professional audiences









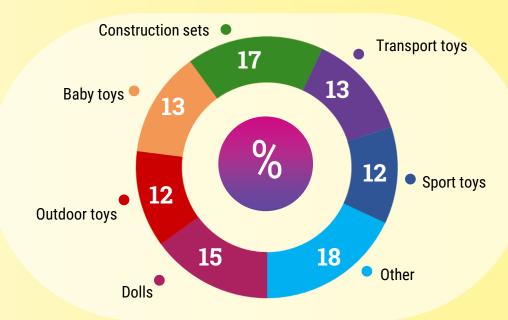
# Children's industry in Russia

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## Children's goods industry in Russia by product types, %



#### Toy sales, %



Total toy sales in Russia, billion







## **Visitors**



Job title/function, %









### **Visitors**



#### Interest in product sectors\*, %



Statistics 2023

\*Multiple replies possible

#### Toys and games

- Board and learning games, puzzles
- Hobby supplies, construction sets, meccano
- DIY supplies, science kits
- Stationery, school supplies, backpacks
- New Year and Christmas, party supplies, balloons, gifts
- Books, book products
- Sports goods, equipment and goods for children's physical development
- Baby and child care products, products for nursing mothers
- Education: textbooks, school books, manuals, learning materials, learning and education technology
- Textile products for newborns
- Electric cars, pedal karts
  - Prams, strollers, child car seats
- Furniture for newborns
- Licensors / right holders, trade mark and brand owners / licensed goods for children
- Other
- Furniture and equipment for home and educational facilities
  - Professional associations (unions, societies, etc.)

#### Company profile, %



- Manufacturer
- Retailer of goods for children
- Wholesaler
- Store with diverse range of goods / brand store
- E-commerce / mail-order business
- Other
- Retail chain
- Individual customer
- Distributor
- Educational / training services / private and public kindergarten / municipal institution
- Logistics / transport / financial services
- Licensing agency / franchising







# Trade show for professionals



Watch our video reports



High quality of visitors

Conference programme for professional development

Industry projects, attracting only target professionals

Professional approach to organising the event

24-27 SEPTEMBER 2024

EXPOCENTRE's finest pavilions with advanced infrastructure

Optimal timing.
Solutions for major
business challenges in
just four days of the

show

Effective face-toface networking and sales solutions Getting up-to-date information on the market: best brands, latest trends and new technologies

Book a stand 2024



# Marketing opportunities









**Sponsorship** 

Logos on the web brand page

News on the exhibition website and social media



















# Promotion campaign of the show





#### Mass media



#### **Internet**

Websites, portals, banners, contextual advertising, social media, blogs



#### **Direct marketing**

Targeted mailing: email and postal mailings, telemarketing campaigns



#### **Promotion activity**

Distribution of invitations, promotional materials and information about the show



# Mir Detstva in detail





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24-27 SEPTEMBER 2024

29<sup>th</sup> International Exhibition for the Children's Industry

www.mirdetstva-expo.ru/en EXPOCENTRE Fairgrounds, Moscow, Russia Book a stand in 2024

Watch our video reports













# We are looking forward to seeing you in 2024!



2024

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Book a stand in 2024

