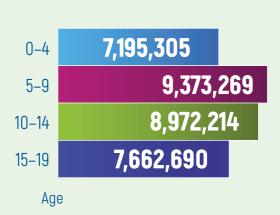


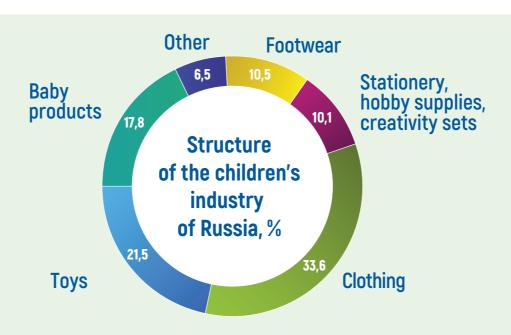
The Russian children's industry

A promising niche: the Russian children's goods market is expected to increase by 12% in 2025

According to the Rosgosstrakh insurance company, most Russian families spend about RUB 50,000 (USD 500) on childcare a month.













Children's toy trends 2025: a look into the future

INTERACTIVE WONDERS

Toys that socialise: robots and interactive dolls that can talk and respond to commands will become even more advanced. They will teach, entertain and even comfort children, becoming their first virtual friends. **Augmented Reality:** AR toys will propel children into magical worlds where physical and virtual spaces merge.

offering endless possibilities for playing and learning.

ENVIRONMENTAL APPROACH

Sustainable materials: Toys made from recycled and biodegradable materials will be the standard.

Parents will choose toys that are safe not only for their children, but also for the planet.

Learning through nature: nature-inspired toys will help children learn more about the world around them, instilling love and respect for the environment.

RETURN OF THE CLASSICS

New life for old characters: classic toys such as stuffed bears and wooden trains will be given a modern update using new materials and technology, while retaining their nostalgic charm.

Educational kits: construction, science and maths kits will continue to evolve, becoming even more interactive and engaging to stimulate curiosity and creativity.

EDUCATIONAL TOYS

Play and learn: toys that teach through play will continue to gain popularity. They help children develop critical thinking, problem solving, and learning through fun and creativity.

Technology and coding: toys that teach the basics of programming and robotics will prepare children for a future where these skills will be an integral part of life.

In a world that never stands still, children's toys are not just objects for play, but a mirror of the times. They reflect technological advances and cultural trends. In 2025, we expect to see daring innovations and the revival of classics that together will create a unique play landscape for children of all ages.







Trade show for professionals

- HIGH QUALITY OF VISITORS
- EFFECTIVE DIRECT COMMUNICATIONS AND SOLUTIONS TO SALES ISSUES
- INDUSTRY-SPECIFIC PROJECTS THAT ATTRACT ONLY TARGET AUDIENCES OF PROFESSIONALS
- OBTAINING UP-TO-DATE INFORMATION ON THE MARKET: THE BEST BRANDS, LATEST TRENDS AND NEW TECHNOLOGIES
- THE CONFERENCE PROGRAMME FOR PROFESSIONAL DEVELOPMENT
- THE PERFECT TIMING. SOLVING THE MOST IMPORTANT BUSINESS TASKS IN JUST THREE DAYS OF THE EXHIBITION
- THE BEST EXHIBITION HALLS WITH WELL-DEVELOPED INFRASTRUCTURE
- PROFESSIONAL APPROACH TO THE EVENT







Product sectors



GOODS FOR NEWBORNS AND BABIES



SCHOOL SUPPLIES



GAMES, TOYS, HOBBY SUPPLIES



SUPPLEMENTARY EDUCATION FOR CHILDREN



CREATIVITY AND DESIGN, STATIONERY



CHILDREN'S FURNITURE AND EQUIPMENT FOR PRE-SCHOOLS



LICENSED GOODS FOR CHILDREN



SPORTS PRODUCTS AND
MULTIFUNCTIONAL EQUIPMENT
FOR PLAYGROUNDS



LICENSORS/RIGHT HOLDERS,
TRADE MARK AND BRAND OWNERS



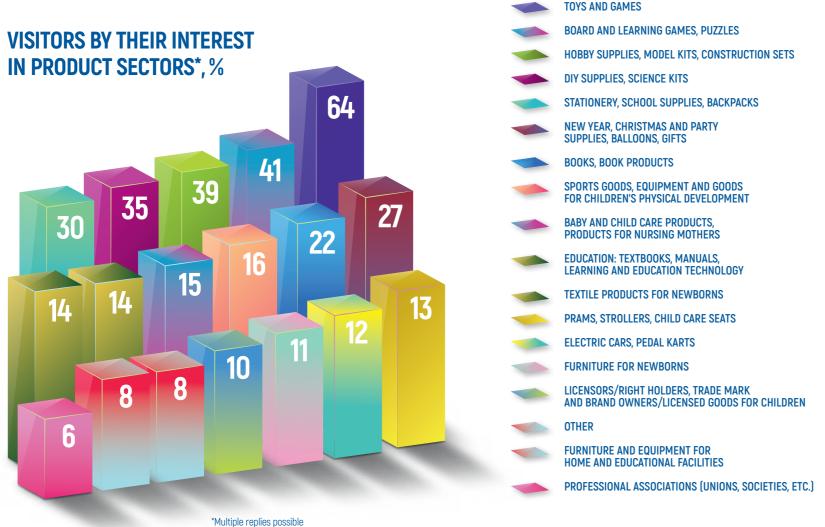
CHRISTMAS AND NEW YEAR SUPPLIES







Visitors









Visitors

VISITORS BY TYPE OF COMMERCIAL ACTIVITY, %

















► PRIVATE CUSTOMER



EDUCATIONAL SERVICES/PRIVATE AND PUBLIC KINDERGARTENS/MUNICIPAL INSTITUTIONS

LOGISTICS/TRANSPORTATION/FINANCIAL SERVICES

LICENSING/FRANCHISING



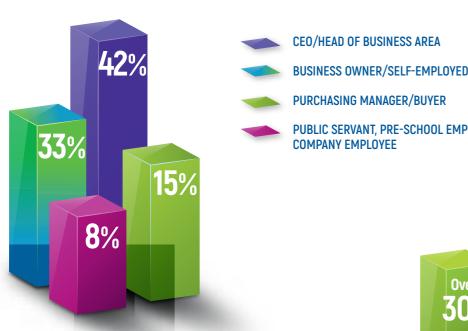


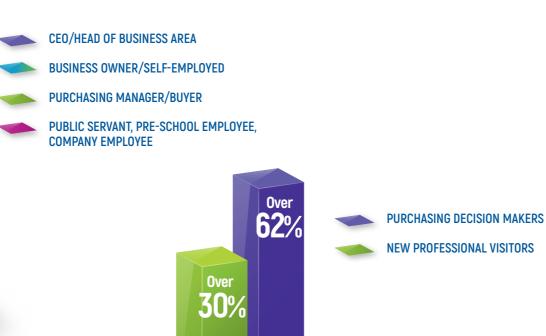




Visitors

VISITORS BY JOB TITLE/FUNCTION













Marketing opportunities













- Participation in the conference programme
 - Sponsorship opportunities
 - Logos on the brand web page
- News on the exhibition's website and social media





















Advertising campaign of the exhibition



Mass media



Internet

Websites, portals, banners, contextual advertising, social media, blogs



Direct marketing

Targeted mailing: electronic and postal mailings, telemarketing campaigns



Promotional activities

Distribution of information about the event and invitations, distribution of promotional materials







EXPOCENTRE



Conference programme

40+ major events

The exhibition features large industry-related events from conferences and forums to master classes and presentations. Their participants include representatives of authorities, state and public organisations, top managers of major companies, and industry experts











Time-tested success

The year of the first edition of the Mir Detstva exhibition. The next one took place two years later. The decision to hold the exhibition annually was made in 1996.

RUEF – the Russian Union of Exhibitions and Fairs awarded Mir Detstva with its sign for the high professional level of management and significant contribution to the expansion of foreign economic relations.

Mir Detstva became a winner of the Golden Bear national award for goods and services for children.

2004 Mir Detstva received the logo of approval of UFI – the Global Association of the Exhibition Industry.

According to the results of the Russian National Exhibition Rating 2016-2017, Mir Detstva was recognised as the best exhibition in Russia in the Goods for Children category.

The conference programme has been expanded. There are now more than 40 major events: conferences, master classes, training workshops, competitions, discussions, the Russian Trade Forum, the Purchasing Centre of Retail Chains™, and many others.

A new venue for the exhibition.

NOTE! Mir Detstva 2025 will take place at Crocus Expo.



2016-2017



Results of Mir Detstva 2024

MIR DETSTVA IS THE LARGEST B2B EXHIBITION AND CONGRESS IN THE CHILDREN'S INDUSTRY IN RUSSIA, EASTERN EUROPE AND THE CIS, BRINGING TOGETHER PROFESSIONALS WHO PRODUCE AND PURCHASE QUALITY PRODUCTS

ACCORDING TO THE MAJORITY OF RUSSIAN

AND FOREIGN EXHIBITORS,
MIR DETSTVA IS THE MOST
POPULAR PLATFORM FOR
PRESENTATION OF NEW
PRODUCTS AND FRUITFUL
BUSINESS NETWORKING
IN THE CHIDREN'S INDUSTRY



598

EXHIBITORS

from **6**

COUNTRIES

14,000+

SO M OF FLOOR SPACE

15,000+

VISITS*

from 25

COUNTRIES

and 89

REGIONS OF RUSSIA

*The total number of visits to Mir Detstva 2024 and CJF – Child and Junior Fashion 2024. Autumr





Testimonials



Tatiana Simonova, Director of the Product Department, Eksmo



Svetlana Konoreva, General Director, Sweet Dreams



Yury Arkhipov, Commercial Director, Red Cat and Miland



Artyom Rogachev, Head of Sales Department, TD Sima-land



Tatiana Simonova, Head of the Trade Marketing Department, MOSAIKA



Anastasia Levchenko, Execu<mark>tive Director,</mark> PAREMO





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